



PRESS RELEASE

Tellumat

February 18, 2010

Page 1 of 2

SIA Solutions gains ISO 9001 quality management certification

Voluntary global standard "a must for doing big business"

SIA Solutions, the 60-40 joint venture between empowered technology leaders Tellumat and Harambe Technologies, has attained ISO 9001:2008 certification.

A global quality management standard* considered crucial for doing business with large and global firms, ISO is administered and audited locally by the South African Bureau of Standards. It specifies requirements in terms of which companies can ensure their management systems, product and service offerings are monitored, controlled and guided by a quality standard. As a result of this standard, optimum satisfaction can be ensured across all company stakeholders including internal and external suppliers, customers, company management as well as company project, maintenance and marketing teams.

Ntsane Kolisang, marketing director of the airports, navigation, communication and meteorology technology-focused company, says SIA Solutions took a decision to certify its internally developed quality management system in 2008. Conceding that compliance is voluntary, he says this is one of the ways in which we are proving our commitment to high quality standards. "We work in industries and with customers where quality is of paramount importance and where the systems we supply are used in mission critical environments. This further necessitated full ISO 9001-2008 certification," says Kolisang. Combined with our Level 2 BBB-EE rating, our recent ISO 9001-2008 certification is another achievement of which we are very proud, he adds.

Management model

Mike Vairy, quality assurance consultant at SIA Solutions, explains that the ISO 9000 family of standards essentially constitutes a management model or a set of guidelines for running a company's quality management system, derived from decades of observing international practice.

"It covers companies of all sizes in all industries, with rules for specific activities, whether the company in question has a workshop or call centre or another customer interface or means of delivering its service or product. All employees are affected, from top management to sales and customer service," he says.

Considerable impact

Vairy notes that the certification intervention made a considerable claim on company resources – purely in terms of the time spent to make the changes necessary to effectively implement the standard, and thus obtain certification.

He, too, stresses that compliance is a virtual prerequisite for business. "Over the last two years, it kept coming up in tenders issued by government and big entities like the airports, navigation, meteorological and communication companies. Customers and business partners need the assurance that they're not dealing with a fly-by-night company."

As an international standard administered by an independent entity, ISO moreover sets a baseline, he says, allowing companies doing business with each other for the first time to assume a base level of competence.



PRESS RELEASE

Tellumat
February 18, 2010
Page 2 of 2

Having made great strides to get its offering accepted locally and abroad, SIA Solutions has now attained the kind of standing and market reach that simply require it to accede to this global standard.

* http://www.iso.org/iso/catalogue_detail?csnumber=46486

Ends.

About SIA Solutions

SIA Solutions is a black owned 60-40 joint venture between technology leaders Tellumat and Harambe Technologies that has achieved a B-BBEE Status Level 2 rating in terms of the DTI's Codes of Good Practice. It supplies, implements and services global best-of-breed aviation and airports technology in the following main categories – Ground-Based Navigation Systems that aid the navigation of airborne aircraft; Meteorological Systems; Communications Systems; Advanced Surface Movement Guidance And Control Systems; High tech airport security systems; and fibre optics communications to link such systems to central monitoring stations. The company's fast-growing client list includes Bhisno Airport, the Airports Company of South Africa, the Air Traffic and Navigation Services Company, the Meraka Institute, Lanseria Airport, the South African Air Force and the Botswana Department of Civil Aviation. The Company also specialises in turnkey Project Management, microwave installations and maintenance support services. SIA's global technology partners include, amongst others, Finland-based Vaisala, Becker of Germany, Thorn Airfield lighting and US-based Sensis Corporation.

www.siasolutions.co.za

About Tellumat

Tellumat is an innovative, black empowered, South African technology company that has achieved a B-BBEE Status Level 3 rating, as well as being a "Value-Adding Enterprise" in terms of the DTI's Codes of Good Practice. It consists of three major trading divisions; Communications, Defence and Contract Manufacturing, and three partly owned companies; SIA Solutions (Pty) Ltd, Encee Engineering (Pty) Ltd and SIMpill (Pty) Ltd. Tellumat services three primary market areas, namely wireless voice and data communications, defence communication systems and high precision electronic and mechanical manufacturing. Tellumat is a world-class business focused on innovation, offering our customers dynamic and competitive technology products and services. We focus on understanding our customers' needs and forming long-term strategic alliances with likeminded enterprises worldwide.

www.tellumat.com