



PRESS RELEASE

Tellumat

February 20, 2009

Page 1 of 2

SIA Solutions wins national SAAF tech maintenance deal

Five-year renewal continues BEE firm's winning streak, confirms standing

SIA Solutions, the aviation technology company, has won a five-year renewal of its maintenance contract with the South African Air Force. The deal covers SAAF's ground-based navigation (GBN) and safe landing and approach systems, operating at airfields around the country.

"Winning the bid again is an indication of the confidence in SIA Solutions' capacity and technical capabilities," says Ntsane Kolisang, SIA's Marketing Director. "It confirms our standing as a credible BEE player with the depth and breadth of skills to supply and maintain mission-critical aviation systems."

The solution

The tender, issued by Armscor (the procurement agency for SA's armed forces), called for the maintenance of SAAF's Very High Frequency Omnidirectional Range Tactical Air Navigation (VOR TACAN) GBN systems, its instrument landing systems (ILS), and its distance measuring equipment (DME).

SIA will discharge its duties under the service level agreement by monitoring, diagnosing and resolving maintenance issues remotely, and deploying field technicians where necessary.

Historic connection

The equipment in question was originally supplied by SIA's co-owner Tellumat when it had the agency for equipment manufactured by Thompson (which later became known as Thales). Tellumat subsequently ended its contract with Thales, to sign with Selex Systemi Integrati.

A competitor then took over the Thales agency for South Africa, bidding against SIA for the current maintenance deal. SIA's bid, we feel, won on the strength of its extensive systems experience and technical skills, says Kolisang.

SIA has over 20 years of experience in GBN, ILS and DME systems. Its extensive SA client list includes Airports Company of South Africa, SAAF, Air Traffic and Navigation Services and various airports. Most recently the company won a tender for the turnkey supply, installation, commissioning and maintenance of navigation aid systems at two Botswana airports, extending the company's reputation further afield.

Ends.

About SIA Solutions

SIA Solutions is a black owned 60-40 joint venture between technology leaders Tellumat and Harambe Technologies. It supplies, implements and services global best-of-breed aviation and airports technology in the following main categories – Ground-Based Navigation Systems that aid the navigation of airborne aircraft; Meteorological Systems; Communications Systems; Advanced Surface Movement Guidance And Control



PRESS RELEASE

Tellumat

February 20, 2009

Page 2 of 2

Systems; High tech airport security systems; and fibre optics communications to link such systems to central monitoring stations. The company's fast-growing client list includes Bhisho Airport, the Airports Company of South Africa, the Air Traffic and Navigation Services Company, the Meraka Institute, Lanseria Airport, the South African Air Force and the Botswana Department of Civil Aviation. The Company also specialises in turnkey Project Management, microwave installations and maintenance support services. SIA's global technology partners include, amongst others, Finland-based Vaisala, Becker of Germany, Thorn Airfield lighting, US-based Sensis Corporation and Enterprise Electronics Corporation.

www.siasolutions.co.za

About Tellumat

Tellumat is an innovative, black empowered, South African technology company that has achieved a BBBEE Status Level 4 rating, defined as "Superior Contributor to BEE" in terms of the DTI's Codes of Good Practice. It consists of three major trading divisions; Communications, Defence and Contract Manufacturing, and three partly owned companies; Sia Solutions (Pty) Ltd, Eence Engineering (Pty) Ltd and SIMpill (Pty) Ltd. Tellumat services three primary market areas, namely wireless voice and data communications, defence communication systems and high precision electronic and mechanical manufacturing. Tellumat is a world-class business focused on innovation, offering our customers dynamic and competitive technology products and services. We focus on understanding our customers' needs and forming long-term strategic alliances with likeminded enterprises worldwide.

www.tellumat.com