



PRESS RELEASE
Tellumat Telecoms
09 September 2008
Page 1 of 1

Tellumat ships first Telkom retail phones

Popular Tanzanite range hits shelves in September

Tellumat Telecoms, the communications division in the Tellumat technology group, has delivered its first consignment of Tanzanite phones, under a three-year renewable deal to supply Telkom's retail stores throughout the country.

The eye-catching, high-quality analogue phones have become a Telkom customer favourite under a previous supply contract, but sport a new look and brand for their expected availability in September. Bennie Langenhoven, managing executive of Tellumat Telecoms, says the phones are aimed at the home and micro-office markets.

"The Tanzanite range was chosen because it satisfies Telkom's strict criteria of reliability, quality and functionality, and the success Telkom has had with a similar product in the past. Tellumat's supply record further bolstered our value proposition, as has our 32% BEE ownership."

Tellumat will shortly have a comprehensive range of high quality products in the Telkom retail stores which will include corded telephones, DECT cordless telephones and Home Telephone Systems.

While a massive endorsement from the country's biggest fixed line telco, the deal is one of several telco partnerships for Tellumat. Langenhoven declines to speculate on volumes or the final value of the deal, saying retail demand is the ultimate determinant.

Ends.

About Tellumat

Tellumat is an innovative, black empowered, South African technology company that has achieved a BBBEE Status Level 4 rating, defined as "Superior Contributor to BEE" in terms of the DTI's Codes of Good Practice. It consists of three major trading divisions; Communications, Defence and Contract Manufacturing, and three partly owned companies; Sia Solutions (Pty) Ltd, Eence Engineering (Pty) Ltd and SIMpill (Pty) Ltd. Tellumat services three primary market areas, namely wireless voice and data communications, defence communication systems and high precision electronic and mechanical manufacturing. Tellumat is a world-class business focused on innovation, offering our customers dynamic and competitive technology products and services. We focus on understanding our customers' needs and forming long-term strategic alliances with likeminded enterprises worldwide.

www.tellumat.com
www.phones4telkom.co.za