



## PRESS RELEASE

Tellumat Telecoms

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## Inter-Tel/Mitel merger delivers first product enhancements locally Advanced Inter-Tel communications system supports Mitel IP telephony, peripherals

The merger between communications technology vendors Inter-Tel and Mitel has yielded its first product enhancements, now available in South Africa through Tellumat Telecoms, the communications arm of the Tellumat Group.

The Mitel 5000 Network Communications Solution for small and medium-sized companies (formerly called the Inter-Tel CS5000) now features support for Mitel IP phones, specifically the 5212, 5224, 5330 and 5340 models. It also supports Mitel's Gigabit Ethernet and Wireless LAN stands, and ships with Version 2.4 software, introducing updates and fixes.

The Mitel 5000 is a hybrid (Internet Protocol and TDM) system incorporating a Linux operating system and Session Initiation Protocol (SIP) gateways. It is available in three configurations, for 75, 175 and 250 IP endpoints.

Bennie Langenhoven, managing executive of Tellumat Telecoms, a long-standing Inter-Tel distributor, says product integration combines the best of both companies, while ensuring investment protection. "It offers customers more compelling value in terms of enhancements, a more complete portfolio and an upgrade path for growing companies."

Tellumat will continue to sell and support Inter-Tel equipment. Mitel has also publicly committed to continuing support for existing product lines, and to Inter-Tel's customers.

Both Inter-Tel and Mitel boasted extensive portfolios in their own right before the merger, covering unified communications, networked communications, management and networked applications. Both are committed to open industry standards, such as SIP, XML and CSTA.

With three trusted brands (Mitel, Inter-Tel and Tellumat), says Langenhoven, the new entity offers a broad choice of solutions – from the very small to the very large, from IP-enabled to pure IP, from standard solutions to tailored, from single site to multi-site deployments, and from outright capital purchase options through to managed services.

Ends.

## About Tellumat

Tellumat is an innovative, black empowered, South African technology company that has achieved a BBBEE Status Level 4 rating, defined as "Superior Contributor to BEE" in terms of the DTI's Codes of Good Practice. It consists of three major trading divisions; Communications, Defence and Contract Manufacturing, and three partly owned companies; Sia Solutions (Pty) Ltd, Encee Engineering (Pty) Ltd and SIMpill (Pty) Ltd. Tellumat services three primary market areas, namely wireless voice and data communications, defence communication systems and high precision electronic and mechanical manufacturing. Tellumat is a world-class business focused on innovation,



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offering our customers dynamic and competitive technology products and services. We focus on understanding our customers' needs and forming long-term strategic alliances with likeminded enterprises worldwide.

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